

We are technology solution professionals who act as integrated strategic business partners for our clients by providing outsourced technology services. We believe in diligence, commitment, unquestionable integrity, putting the needs of our clients first, and honoring the intellectual capital of our employees. We are "fanatical" about IT for our clients. It's our passion. It's our focus.

We deliver solutions that provide our clients with the information and systems they need to effectively and efficiently manage their businesses. Our clients are positioned to utilize their information systems as competitive weapons, giving them a strategic advantage as they compete in the rapidly changing business world.

What do we believe in?

FPA Technology Services, Inc. has provided outsourced IT services to growing businesses since 1991. With FPA's "business first" approach, FPA prides itself on being a trusted technology advisor helping clients leverage technology to achieve their business objectives. FPA hires only the best and the brightest and with a variety of degrees and certifications. With FPA, it's about how we do what we do. It's about the value we provide to our clients. It's about removing the worry around IT. FPA effectively handles all of a company's technology needs, allowing our clients to focus on achieving their business objectives.

Business Before Technology™ - We Get IT!



Be True Business Partners

Our success as a company is directly tied to our clients' success. Although we are a technology consulting firm, we pride ourselves on taking a business approach to technology issues. We don't believe in upgrading for upgrading sake. We do believe in implementing new technology at clients when there is a compelling business reason to do so. We would never advise a client to spend money on technology unless it makes business sense. We would only advise a client to spend money that we ourselves would spend if we were in their shoes.

Assume Complete Responsibility

As a full service firm, we are in the unique position of being able to assume complete responsibility for IT issues at a client. As a firm and as individuals, we accept this responsibility and always focus on finding solutions and solving problems rather than pointing fingers and assigning blame.

Come Through

We're committed to being there for our clients, coming through for them, and especially when they need us most. We don't watch the clock, and we take our clients' problems personally. Our clients' problems are our problems. Under our Service Level Agreements, we guarantee response times. More importantly, we guarantee that when you need us most, we'll be there for you.

Mission Statement

"FPA Technology Services assists clients in using automation to achieve their business objectives by forming a partnership with them and assuming complete responsibility for their computer systems. FPA defines a higher level of computer consulting by integrating technical expertise with a professional approach and personal attention."

Provide Value at All Times

We strive to provide value in everything we do. Whether it's an onsite visit to troubleshoot a server issue, a phone support call to address an accounting system issue, the implementation of a new file server, or even simply how we track and communicate the status of our open issues, we endeavor to find ways to add unparalleled value at each step.

(Over) Communicate

We endeavor to keep our clients informed every step of the way. Whether through emails, faxes, phone calls, or in-person status meetings, we understand that the lack of communication and misaligned expectations are often key reasons why projects and relationships fail. We work hard at establishing mutually agreed upon expectations, keeping clients apprised along the way, and "over" communicating.

Do More Work for Fewer Clients

We believe in doing "more for less". We focus our energies on our existing clients. We build long-term relationships with our clients based on trust and mutual respect and believe in doing all that can be done for them.

Commit to Staff for the Long Haul

We've tried to create an environment for our staff that is professionally fulfilling. Our recruiting philosophy is to seek out and recruit professionals who are the very best in their fields. Once on board, we train them extensively and give them the tools and support needed to be successful. Our management philosophy is open and sharing, one where the predominant concern is to nurture the staff and enable each individual to reach his or her true potential.